

Message Text

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21

ACTION ARA-10

INFO OCT-01 EB-07 ISO-00 /018 W
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R 201730Z JUL 76

FM AMEMBASSY TEGUCIGALPA

TO USDOC WASHDC

INFO SECSTATE WASHDC 3989

UNCLAS TEGUCIGALPA 3497

E.O. 11652: N/A

TAGS: BEXP, HO

SUBJ: WTDR/FTI

REF: USDOC 10032

1. HONDURAS 2. CNTRY CODE: 215 3. SER. NO: 0051700

4. EXPORTADORA MIRAFLORES, S.A.

5. P.O. BOX 595; CARRETERA A SUYAPA (AND/OR P.O. BOX 267,
SAN PEDRO SULA).

6. TEGUCIGALPA, HONDURAS

7. ESTABL: 1965 8. EMPL: 56 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (23-X) UNFAVORABLE

11. SELLS ITS PRODUCTS IN HONDURAS.

12. RPT. DATE: 07/76

13A. 51530XX-4 EXP. COFFEE

14. CONTACT: MARCO A. CASTILLO, TITLE: MGR.

15. CABLE: EMIRA 16. TELEX: NA 17. TEL: 522268

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18. FINANCIAL REFS: BANCO DE LONDRES Y MONTREAL, SAN PEDRO SULA.

19. TRADE REFS: CHAMBER OF COMMERCE, EDIFICIO BARJUM, TEGUCIGALPA;
CHAMBER OF COMMERCE OF CORTES, BLVD. DE CIRCUNVALACION, SAN
PEECRO SULA.

20. NONE REPRESENTED.

21. EXPORTADORA MIRAFLORES (EXMIRA) IS A CORPORATION ENGAGED
IN THE EXPORT OF COFFEE FROM HONDURAS PRIMARILY TO THE U.S. THE
FIRM HAS THREE OFFICES: ONE IN TEGUCIGALPA, ANOTHER IN SAN PEDRO
SULA, AND A THIRD IN NEW ORLEANS, LA. THE FIRM RECENTLY SOLD PART OF
ITS SHARES TO MR. OSCAR MELARA WHO BECAME THE CORPORATION
PRESIDENT RESIDENT IN TEGUCIGALPA. MR. MARCO CASTILLO REMAINED
THE GENERAL MANAGER OF THE FIRM WITH HIS OFFICE IN SAN PEDRO
SULA. A PARTNER OF THE FIRM, MR. NEFTALI CASTILLO MANAGES THE
NEW ORLEANS OFFICE OF EXMIRA, INC. THE FIRM HAS BEEN THE SUBJECT
OF A TRADE COMPLAINT AND MR. MARCO CASTILLO HAS BEEN INVOLVE
IN LEGAL ACTIONS WITH AT LEAST TWO U.S. FIRMS. DESPITE THIS,
LOCAL BANKING CIRCLES REPORT A GOOD REPUTATION FOR THIS FIRM.
CAUTION IS RECOMMENDED IN EXTENDING CREDITS.

22. PREPARED BY: J.J. ORTUNO, APPROVED BY: M. KROMHOUT.
BARTCH

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